

Summary of the Board of Directors' Proposal for a Share-Based Long-Term Incentive Program 2013

The Board of Directors' proposal for offering allotment of Rezidor shares subject to certain terms and conditions (LTIP 2013)

- Participation to include no more than 35 executives
- Program consists of <u>2 components</u>:
 - ✓ Matching Shares (for Executive Committee members only)
 - ✓ Performance Shares
- Requirement for participation in the program for Executive Committee members (not for other participants): Personal investment in shares (Savings Shares)!
- Maximum number of Savings Shares dependent on executives' role
- Matching Shares: 1 matching share for each Savings Share
- <u>Performance shares</u>: maximum number of Performance Shares dependent on executives role and achievement of 3-year cumulative EPS target
- Matching- and Performance Shares to be allotted after 3 years subject to continued employment



Maximum initial value of allotment of shares under LTIP 2013¹

			Performance Shares	Savings / Matching Shares
Role		Groups	% of fixed annual gross base remuneration	
Executive Committee	President and CEO	Group 1	150%	5 – 10%
	Other Executive Committee members	Group 2	35% – 75%	2.5% – 5%
Other participants		Group 3	30% – 38%	N/A



Estimated maximum cost of LTIP 2013 c. €5.0m¹ (c.f. €5.9m in 2011)

Overview of the potential costs of LTIP 2013

	Assumptions	Estimated cost to Rezidor				
Scenario	Performance vesting level (of maximum)	Matching Shares ²	Performance Shares	Social security cost ³	Total cost to Rezidor	
1	25%	€214k	€976k	€204k	€1,393k	
2	50%	€214k	€1,952k	€372k	€2,537k	
3 (maximum)	100%	€214k	€4,062k	€764k	€5,040k	



⁽¹⁾ Based on a share price of SEK 30.58 (€ 3.68) and a maximum of 1.37m shares

⁽²⁾ Assumes no leavers during the performance period and maximum number of Savings Shares

⁽³⁾ Assumes no share price change until the expiration of the performance period, for simplicity